

### **Forrest Harris**

Forrest@Bicast.com

### **Stacy Harris**

Stacy@Bicast.com

### **Cathy Smith**

Customer Service Cathy@Bicast.com

### **Annette Logan**

Office

Annette@Bicast.com

### **Mitchell Harris**

Mitchell@Bicast.com

### Bill Gaertner

BicastLaser@Gmail.com

### Trey Gaertner

Outer Banks (252) 207 -9470

Bicastob@embarqmail.com

### Representatives

Fox & Friends Marketing Diana Fox 813-391-4277 DianaFox6@aol.com

BayLivin Sales
Paula Pate
251-591-8145
baylivinsales@gmail.com

West Indies Design Christopher Olive 772-388-7258 Westindiesdesign@yahoo.com

Trendy Rep Group Inc. Greg Johnson 954-727-3834 Greg@trendyrep.com Sealavie Soul, LLC Tobie Smith redingtontobie@gmail.com 727.410.6629

Traditions unlimited Tim and Melanie Larson 206-755-1766 tlarson65@comcast.net

Cliff Miles (757) 876 - 4122 BicastCliff@gmail.com

Road Runner Marketing John Magill (717) 439-1297 Jmagill1@Verizon.net

Harriett Mills (757) 207-5111 Harmills627@Gmail.com



# **Our Story**

Bicast Inc. is a family business based in Williamsburg VA. We design, manufacture and hand assemble our own products with the utmost care to provide our customers with unique souvenir items that really sell! Our low minimums make sense. Having been in business for 30 years we know what works, and we are hoping to be working with you 30 years from now!

## **How We Do It**

We begin by creating a customized Bi-Level Magnet from our design guide or a fully custom design for your site. We can then convert it into a single level ornament, key chain, and a Bi-Level ornament. We can also place it on any of our other products in this catalog.



Magnet



Bi-Level Ornament



Single Ornament



Key chain



Glass Ornament

# **Marine Life**





# **Coastal Life**



# **Nautical**

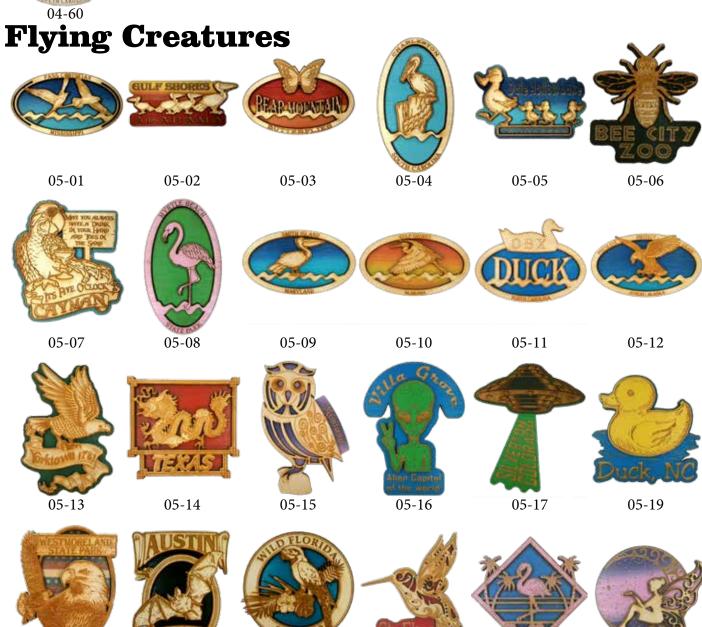












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05-22

05-23

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05-27

05-28

# Mountain













06-02

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Camping & Sports



### **Armed Forces**









# **Custom Script**





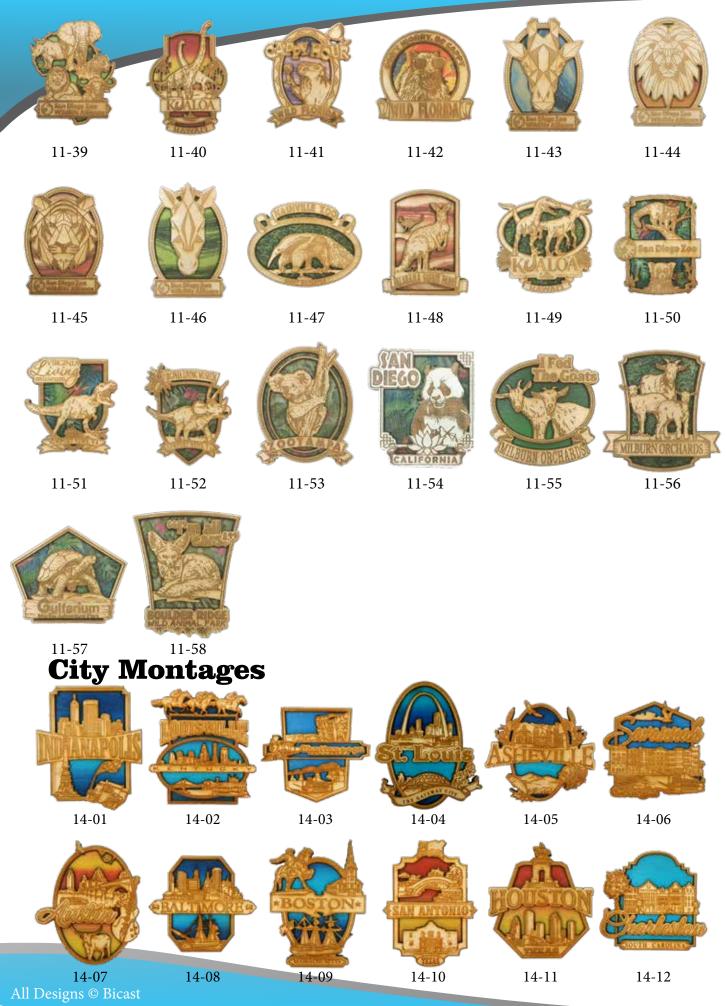


13-01

13-02

# **Zoos & Amusements**





### Aqua Battleship Blue Cobalt Seafoam Nasa Turquoise Emerald Olive Lime Gold Green Yellow Lavender Pink Purple Salmon Red Burgundy Orange Brown Black Ocean Blend Sunset Blend Forest Blend Pink Plum Blend

### Hibiscus Palm Jungle Palm Jellyfish Scales Tidal Wave Tye Dye Swirl Patriotic Palm Tye Dye Palm Pine Starry Sky Walnut Gunstock Grey Wood Funky Drip Southwest Blue Southwest Brown Blue Fire Green Fire Purple Fire Red Fire Camo **USA Flag** Nebula Clouds Coral Snow Stripes Flag Tangle

# Advanced Printed Backgrounds

Hand Painted Backgrounds

# Rack Program



120 Single ornaments @ \$3.50 = \$420.00

240Magnets @ \$3.50 = \$840.00

Merchandise Cost \$1260.00

Rack Cost \$300.00

Total Cost \$1560.00

Offset 30 Magnets @ \$7.00 Retail = \$210.00

Net cost after retail offset sales = \$1350.00

96 Single ornaments @ \$3.50 = \$336.00

240Magnets @ \$3.50 = \$840.00

144 Key Chain @ \$3.50 = \$504.00

Merchandise Cost \$1680.00

Rack Cost \$300.00

Total Cost \$1980.00

Offset 30 Magnets @ \$7.00 = \$210.00

Net cost after retail offset sales = \$1770.00

# **Bott**le Opener Rack Program



4 Designs 48 Bottle Openers @ \$4.00 = \$192.00 Rack = \$60.00 Total = \$252.00

6 Free To Offset Rack Cost



# Key Chain Rack Program



Four designs customized for your area plus custom header.

96 Keyrings @3 .50 = \$336.00

Rack cost = \$84.00

**Total Cost \$420.00** 

Rack offset of 12 key rings at \$6.00 retail = -84.00

Net cost after retail offset sales = \$336.00







# **Monstrosity Rack Program**



10 Designs 240 Single ornaments @ \$3.50 = \$840.00 10 Designs 240 Bi-level ornaments @ 4.00 = \$960.00 20 Designs 480 Magnets @ \$3.50 = \$1,680.00

Merchandise Cost \$3,480.00

Rack With Custom Header \$1,200.00

Total \$4680.00

Offset 144 Magnets @ \$7.00 Retail = \$1008.00

Net cost after retail offset sales = \$3,672.00

8 Designs 240 Single ornaments @ \$3.50 = \$840.00

8 Designs 240 Bi-level ornaments @ 4.00 = \$960.00

12 Designs 288 Keychains @ \$3.50 = \$1008.00

20 Designs 480 Magnets @ \$3.50 = \$1,680.00

Merchandise Cost \$4,488.00

Rack With Custom Header \$1,200.00

Total \$5,688.00

Offset 144 Magnets @ \$7.00 Retail = \$1008.00

Net cost after retail offset sales = \$4,680.00

All Designs © Bicast

# **Coaster Rack**

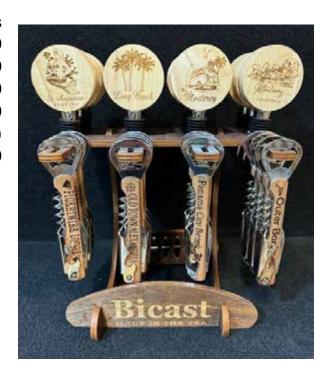
Choose 4 designs 96 @ 3.50 = \$336 Rack cost = \$40 Total cost = \$376 Free offset for rack = 6 coasters (\$42 retail) Net Investment \$334



# Wine Tool Rack

Choose 4 designs
48 stoppers @ 5.00 = \$240
24 openers @ 5.00 = \$120
Rack cost = \$40
Total cost = \$400
Free offset for rack = 4 openers (\$40 retail)
Net Investment \$360





# Deluxe Rack Program

15 Designs Magnets, Single Ornaments

180 Single ornaments @ \$3.50 = \$630.00

360 Magnets @ \$3.50 = \$1,260.00

Merchandise Cost \$1,890.00

Rack Cost \$700.00

Total Cost \$2,590.00

Offset 72 Magnets @ \$7.00 Retail = 504.00

Net cost after retail offset sales = \$2086.00

15 Designs Magnets, Bi-level Ornaments

180 Bi-level ornaments @ \$4.00 = \$720.00

360Magnets @ \$3.50 = \$1.260.00

Merchandise Cost \$1,980.00

Rack Cost \$700.00

Total Cost \$2,680.00

Offset 72 Magnets @ \$7.00 Retail = 504.00

Net cost after retail offset sales = \$2,176.00





Tumblers



Stemless



Bottle Openers



Mason Jar



Pilsner





Pub Glass



**Cutting Boards** 



**Shot Glasses** 



Rocks Glass

Item	Quantity	Price	
MAGNETS			
Bi-Level Wood Magnets	24	\$	3.50
ORNAMENTS		<u> </u>	- 32
Single Level Wood Ornaments	24	\$	3.50
Bi-Level Wood Ornaments	24	\$	4.00
Glass Beveled Ornament Square/Diamond	12	\$	6.00
Glass Beveled Ornament Hexagon	12	\$	7.00
GLASSWARE			
Square Shot Glass -Clear / Color	12	\$	3.00
Stemless Wine Glass-Clear / Color	12	\$	5.00
Regular Wine Glass-Clear / Color	12	\$	5.00
Large Wine Glass-Clear	12	\$	5.00
Mason Jar Mugs	12	\$	4.00
Regular Stein	12	\$	5.00
Rocks Glass	12	\$	5.00
Pilsner Glass	12	\$	4.00
Pint Glass/Pub Glass	12	\$	4.00
Ash Tray	12	\$	3.50
JEWELRY			
Earrings	12	\$	6.00
Lapel Pins	12	\$	3.50
Bottle Openers			
Bottle Opener	12	\$	3.50
Wine Opener	12	\$	5.00
Flat Bottle Opener	12	\$	4.00
Round Bottle Opener	12	\$	4.00
OTHER			
Plaques	8	\$	9.00
Trivet	12	\$	9.00
Coaster Set Of 4 With Stand	6	\$	15.00
Bi-Level Coaster	12	\$	3.50
Single Level Coaster	24	\$	2.50
Bilevel Wood Key Rings	24	\$	3.50
Metal Flask	12	\$	6.50
Oyster Knife	12	\$	5.00
Stainless Steel Wine Tumblers	12	\$	12.50
Stainless Steel Tumblers 20oz	12	\$	13.00
Stainless Steel Tumblers 30oz	12	\$	14.00
Cutting Board	12	\$	8.00

Email Info@Bicast.com www.Bicast.com Phone to 757-229-3276 Fax to 757-253-2273

P.O. Box 2676
Williamsburg VA 23187

### ORDER FORM

Page \_\_\_\_\_of \_\_\_\_

Customer:		
Email:	Phone:	

QTY	Catalog Code	Reorder Code	Туре	Color	Description	Cost	Total
Run BY:		Assembled By:			Packed By:	Total:	